



Quantum leaps into marine security at Seawork International 2009

CCTV and access control system manufacturer **CDA Solutions Ltd** will be launching its innovative PC based security and surveillance systems into the commercial marine sector on Stand 89 at Seawork 2009 courtesy of a new marketing deal with Quantum Marine Marketing Ltd.

CDA has a proven track record in the installation and maintenance of CCTV and access control systems for land based locations incorporating multiple camera types, entry control systems, number plate recognition and full recording of evidence quality data.

According to managing director Andy Watson, entering the marine market is a logical expansion for the company. 'These systems are well proven and rugged and are ideal for ports and harbours, marinas and other marine locations, he said. 'Unlike many of our competitors, CDA uses standard PC, network and server hardware for all our systems, which keeps the hardware costs



CDA Solutions enters the marine security market at Seawork.

down for our customers and vastly improves the ease of maintenance and future upgrades. A system can be easily expanded from a single camera to a network of any number of cameras with multiple locations, dial-in web access and wireless links if required, all on standard hardware.'

Quantum Marine Marketing Ltd was set up in response to a clear requirement from suppliers

to the commercial marine industry for an effective but economic way to boost their marketing capability. Quantum aims to allow clients to increase or outsource their business development, sales and marketing functions either long term or on a project by project basis as economically as possible and with a clear emphasis on results.

Managing director Nick Dalton said, 'Quantum is here to provide

targeted marketing and sales support to our clients. We use our industry knowledge to make sure that all efforts are directed effectively, carried out efficiently and that our clients are presenting themselves professionally to the target market sectors.'

Also on the Quantum stand will be Armada Marine Hydraulics Ltd and composite resin infusion specialist Fullbar Composite Ltd. Armada is a full service technical hydraulics specialist providing everything from system design through global engineering support to parts supply for the commercial marine industry. Fullbar is a manufacturer of boat hulls and composite components and a leader in resin infusion composite technology, which guarantees the ultimate quality and strength to weight ratio for composite structures. In addition to offering their moulding expertise to other manufacturers, they will be unveiling plans of a most versatile sea friendly and fuel-efficient 40ft power catamaran design.